

Patsoft Chose Oracle Database for Reliability and Scalability



Patsoft Limited is a leading Cyprus based software development company delivering solutions to a diverse range of market sectors. It engages in the development, training, sale, and support of Financial and Legal solutions.

Patsoft Limited.

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Industry

All SME market

Oracle Products
Oracle RDBMS

“ Migrating an already completed product from Microsoft SQL Server to Oracle was a strategic decision, which was positively seen due to Oracle’s true commitment to SMB business. Oracle’s assistance via the PTS resources proved instrumental in migrating the entire solution in less than a week.”

Marios Patsias,
Patsoft Limited,
Director

Partner Overview

Patsoft develops a wide range of applications aimed at Accountants, Auditors and Tax consultants, including *RegistrarController* a company secretarial office automation system, *TaxFormsController* an integrated Income Tax Returns generation solution, and *TimeController* an integrated Time and Billing solution.

At Patsoft we are committed to offering the highest quality in services and products, as we believe this is the key to success for our clients and ourselves. Our continuous product enhancement policy, which utilises client feedback, ensures that client requirements are always met and that we maintain a well established position in the marketplace where we operate.

The excellent working relationship with Oracle Cyprus and Channel assistance and business development efforts provided by the local Alliance & Channel Manager has been significantly important in the decision to migrate most of our solutions to the Oracle stack.

The decision to migrate niche products (*Registrar Controller*, *Capital Statement Controller* and *TimeController*) to Oracle was based on the clear and visible benefits that the relationship with Oracle has contributed to our business.

Solution Overview

Tax Forms Controller – one of Patsoft’s most established products - is an integrated tax computation and tax returns preparation software, which automates the process of preparing tax computations and tax returns for individuals, sole traders, partnerships and companies. It’s user friendly interface enables tax professionals, generate, validate and submit tax returns, either in printed or electronic form. *Tax Forms Controller* which has been officially certified by local Tax Authorities, for it’s compliance with Tax Returns regulations, is being used by SME local firms as well as International firms supporting hundreds of simultaneous users. Due to the wide range of users, scalability and reliability are of great importance for our product.

Why migrate to Oracle?

Improved security, speed and reliability at an affordable cost is a great advantage for SMEs.

Oracle's channel strategy is committed to ISVs regardless of partner size. This is of significant importance for ISVs who more or less really need help from a true partner.

Why Oracle?

Oracle Database provides state-of-the-art solutions to market requirements for high availability, scalability and reliability.

Through its PTS, Oracle provided a great deal of support during the migration period. The support of the PTS resources was of paramount significance as with their help and resources we were able to migrate 60% of our application to run on the Oracle database within two days.

Essential Benefits

Increased customer satisfaction through better performance.

Oracle's power enables us to offer a coherent offering of applications running one database. With the Oracle Database, our customers feel safe running Tax Forms Controller on an Oracle database truly benefiting from lower TCO.

Environment

Partner Environment

Microsoft Visual Studio.NET 2005

Oracle Environment

Oracle Database Standard Edition/One 10g

For additional information about partnering with Oracle, please contact us at opninfo_us@oracle.com or visit us at www.partners.oracle.com.

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